

# Impact of automated immunization registry-based telephonic interventions on adult vaccination rates in community pharmacies: a randomized controlled trial

---

Samuel F. Stolpe, PharmD<sup>1,2</sup>, Matthew K. Pickering, PharmD<sup>2</sup>, Adam Vargulick<sup>3</sup>, Niteesh K. Choudhry, MD, PhD<sup>4</sup>

1. Scientific Technologies Corporation
2. Pharmacy Quality Alliance
3. VoicePort
4. Harvard Medical School

# Disclosures – Project Sponsors

---



# Background – Vaccines

---

- Effective vaccines important advance in modern medicine
- Vaccine-preventable illness rates higher than necessary
  - US cases – 18.5M per year<sup>1</sup>
  - Economic burden \$9B, 80% attributed to missing vaccines<sup>1</sup>
- Healthy People 2020
  - Flu, pneumococcal and zoster goals: 90%, 90%, 30%<sup>2</sup>
  - Actual 2016 rates: 66%, 60%, 20%<sup>3</sup>

# Background – USPTF Interventions for Adults<sup>4</sup>

---

- Health department interventions
  - Immunization Information Systems
  - Postcards and mailings for individual reminders
  - Community wide education
- Provider level interventions
  - Standing orders in institutional settings
  - Educational programs at discharge
  - Client reminder and recall
  - Home visits
- Insurer level
  - Reduced out-of-pocket expenses
  - Employer-based clinics

# Background – Pharmacists

---

- Pharmacists have a growing vaccination footprint
- Pharmacists provided 25% of flu in 2015-2016 season, contrasted to just 6% in 2005-2006<sup>5,6</sup>
- Accessible healthcare professional
  - Additional 20 hours of vaccination training<sup>7</sup>
  - Pharmacists can vaccinate in 50 states<sup>7</sup>
  - Pharmacy within 5 miles of 95% of Americans<sup>8</sup>
  - Open late, holidays and weekends

# Goals/Aims

---

- Determine the impact of a novel immunization-registry based automated telephonic intervention on adult vaccination rates using prompts for pneumococcal and herpes zoster vaccination

# Methods – Study Setting

---

- ImmuSMART—Immunization Services Model for Adult Rate Improvement
- Reviewed by Chesapeake IRB, registered with clinicaltrials.gov
- RCT among adult patients  $\geq 19$  years of age at three pharmacy chains in NY, PA, and VT
- Examining the effect of a novel immunization registry-based automated telephonic intervention in community pharmacies
  - State registry queried to determine adult patient vaccine gaps
  - Patient offered opportunity to receive missing vaccines at next visit to pharmacy
  - Pneumococcal and herpes zoster vaccine rates compared between control and intervention patients

# Methods – Eligibility Criteria

---

- Among patients slated to receive an automated call
- Adult patients age  $\geq 19$  enrolled from March 31, 2016 until March 31, 2017
  - High-risk patients 19-59 years old
  - $\geq 60$  years old
- Missing either a pneumococcal or herpes zoster vaccination according to IIS and/or pharmacy dispensing records
- Approved by Chesapeake IRB



# Methods – Randomization

---

- Patients randomized to intervention or usual care (control)
- Intervention patients received a telephonic prompt, e.g. “Our records indicate that you are eligible for a pneumonia vaccination. There are two types of pneumonia vaccines, with both recommended for people above the age of 65 or with certain medical conditions. Pneumonia is a serious illness that can lead to other medical complications. Would you like a pharmacist to call you back to schedule your pneumonia vaccine?”
- The message came as part of an outbound communication that varied by pharmacy chain:
  - Medication synchronization preappointment call at Kinney Drugs’ 100 stores
  - Refill ready call at Tops Markets’ 58 stores
  - Refill reminder call at Price Chopper’s 88 stores

# Methods – Outcomes and Data-sources

---

- Primary outcomes (pharmacy dispensing data)
  - Adult patient vaccination rate (receipt of  $\geq 1$  vaccine)
  - Individual rates
    - Pneumococcal rates
    - Herpes zoster rates
- Secondary outcomes (call data)
  - Age and sex based rates
  - Rate that patients complete calls (listen to entire message)
  - Rate that patients respond to prompt

# Methods – Statistical Analysis

---

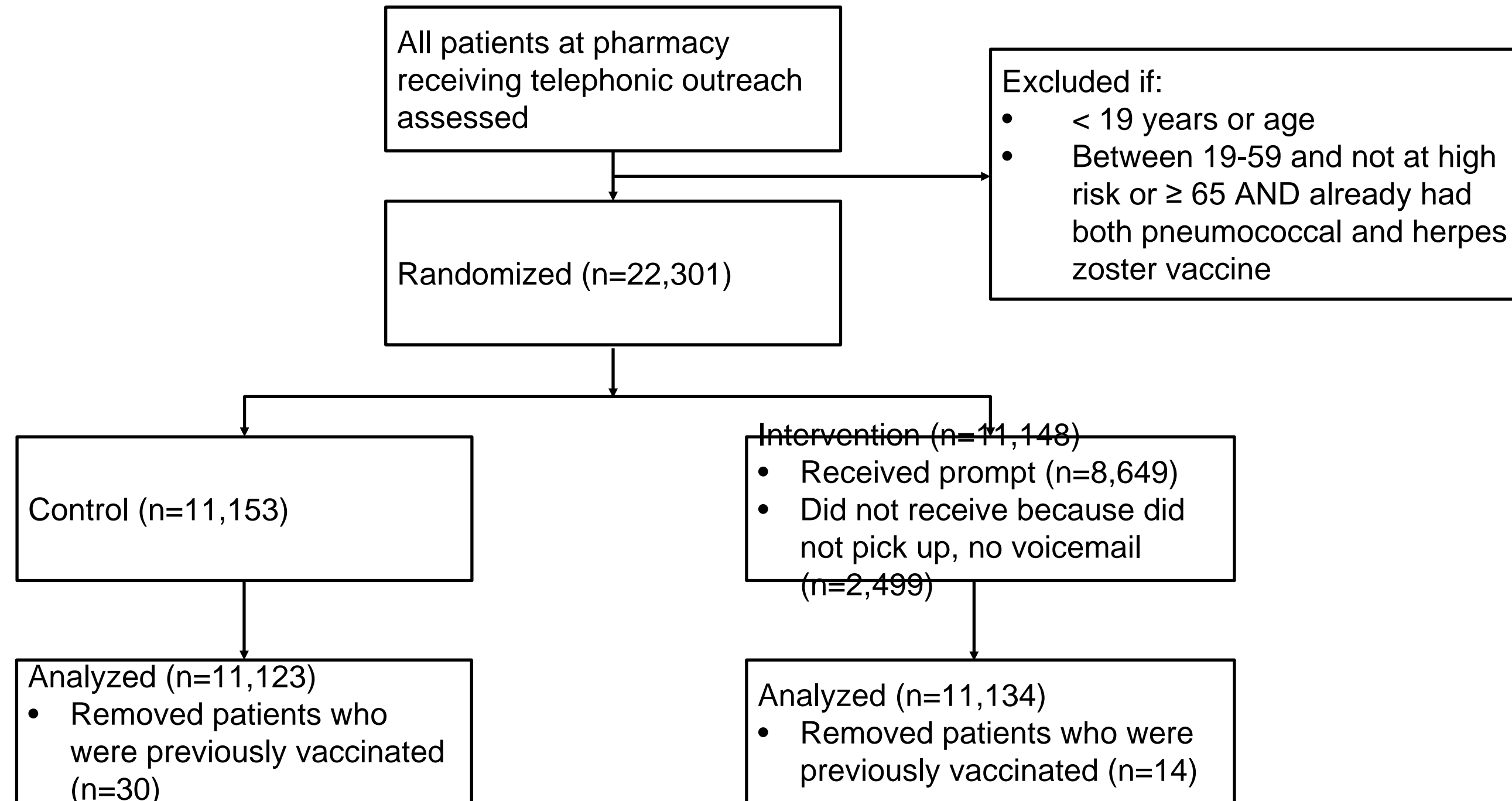
- Intention-to-treat analysis
- Missing data: multiple imputation using chained equations
- Primary analysis using logistic regression
  - Unadjusted model
  - Adjusted model with covariates for age, sex, income (patient ZIP code average), race and education level
- Two-sided test,  $p < 0.05$  as statistically significant a priori
- Software: Stata 14.0

# Methods – Additional analyses

---

- Subgroup analyses
  - Vaccination rate differences by sex
  - Vaccination rate differences by age
  - Vaccine-specific analyses
- Additional analyses
  - Call result analyses
  - Per-protocol analysis

# Results – Randomization



# Results – Sociodemographics at Baseline

---

CHARACTERISTICS	RANDOMIZATION ASSIGNMENT	
	CONTROL	INTERVENTION
No.	11,153	11,148
AGE, MEAN, Y	63.3	63.2
FEMALE, %	57.6	56.8
MEDIAN INCOME, MEAN IN ZIP CODE, \$	67,069	67,025
BLACK RACE, MEAN % IN ZIP CODE, %	5.0	4.8
EDUCATION, %UNDERGRAD OR HIGHER IN ZIP CODE, %	26.8	26.6

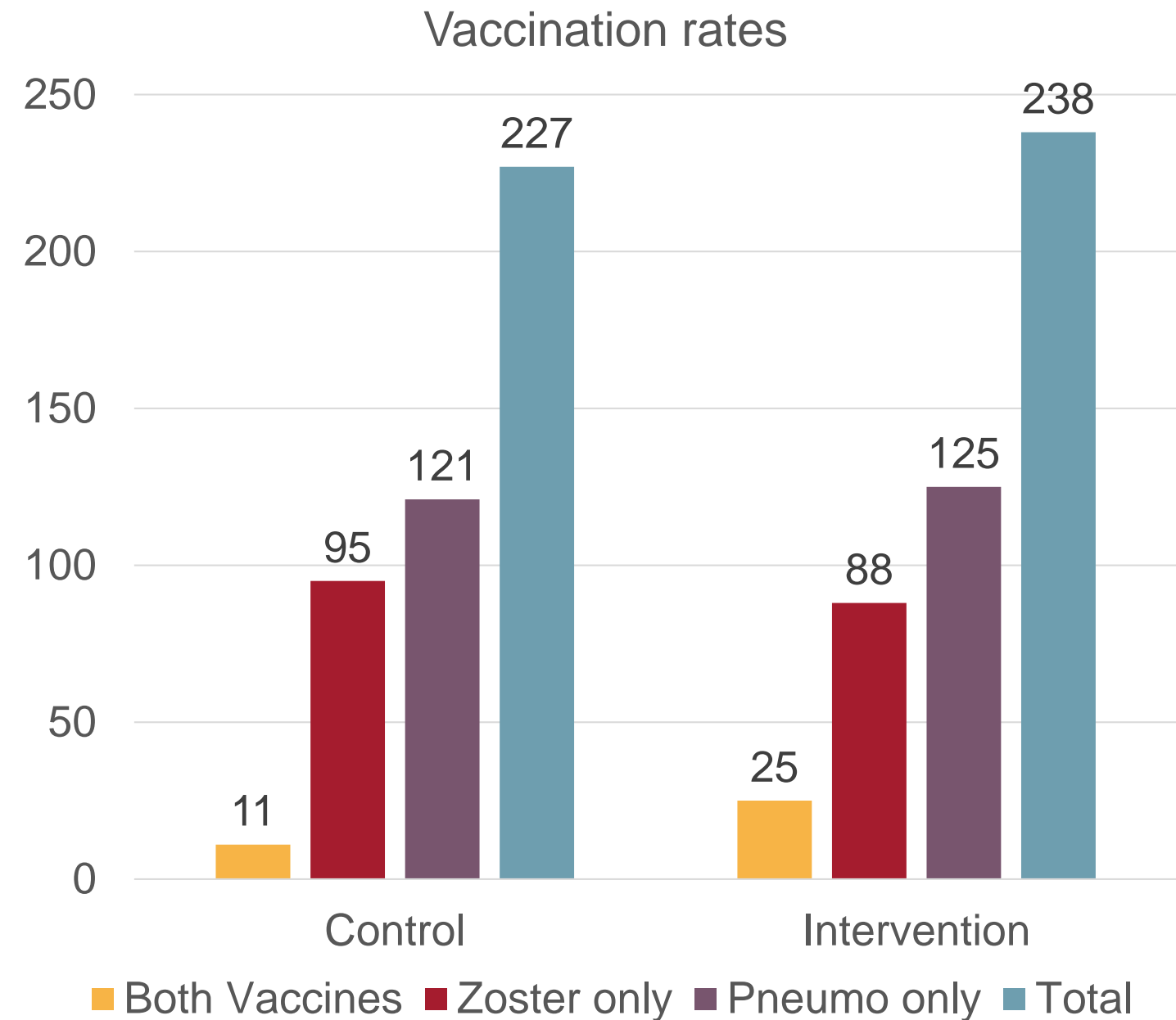
# Results – Intervention Reach

---

- Large percentage of calls not listened to completely
  - 1<sup>st</sup> call result—79.6% incomplete (voice mail, hang-up, no answer)
  - 2<sup>nd</sup> call result—93.9% incomplete
  - 3<sup>rd</sup> call result—99.0% incomplete
- Overall completion:  $3,696/11,134 = 33\%$
- No crossovers; no loss to follow-up

# Results – Primary Outcome and Analysis

- Adult vaccination rate (adults who received  $\geq 1$  vaccine)
  - Control vaccination rate:  $227/11,123 = 0.0204$
  - Intervention vaccination rate:  $239/11,134 = 0.0215$
- Logistic regression
  - OR = 1.05 (0.88-1.27);  $p = 0.58$
  - Identical results in crude model, and adjusting for age, sex, education, race and income





# Results – Subanalyses

---

OUTCOME	VS CONTROL ODDS RATIO (95% CI)	
	UNADJUSTED*	P-VALUE
PRIMARY	1.05 (0.88-1.27)	0.58
AGE, Y		
< 60	1.57 (0.80-3.07)	0.19
≥ 60	1.02 (0.84-1.24)	0.21
SEX		
FEMALE	1.12 (0.88-1.43)	0.36
MALE	0.96 (0.72-1.27)	0.77

\*Adjusted model for age, sex, race, income and education produced identical results

# Results – Outreach Results

---

- Few patients accepted prompt to schedule vaccination within completed calls
  - Pneumococcal only acceptance rate: 23/3,086 (0.7%)
  - Herpes zoster only acceptance rate: 5/590 (0.8%)
  - Both offered (in same call) acceptance rate: 103/4,842 (2.1%)

# Results – Vaccination Prompt Results

---

- Low administration of vaccines among patients who accepted vaccination prompt to schedule vaccine appointment
  - Herpes zoster only prompt: 0/5
  - Pneumococcal only prompt: 0/23
  - Both vaccines prompt: 1/103
- First call completed predictive of vaccination, compared to no answer
  - OR (95%CI) = 1.79 (1.12-2.87);  $p = 0.015$

# Results – Per-protocol analysis

---

- Per-protocol analysis of completed, voicemail, and hang-up calls vs control
  - Zoster: OR 1.62 (1.22-2.16);  $p = 0.001$
  - Pneumococcal: OR 1.29 (1.01-1.66);  $p = 0.042$

# Conclusions

---

- Overall study, prompt was not predictive of vaccination
  - Under per-protocol analysis, vaccination prompt was predictive of vaccination
  - Per protocol analysis could be biased
- Low overall number of vaccination events resulting in underpowered sample
- Low conversion of patients who accepted vaccination prompt

# Limitations

---

- Lower engagement rate; counterbalanced by large sample of patients
- Patients did not complete most messages that are sent
  - Often goes to voice mail or patient does not listen to entire message before hanging up
- Indirect integration into pharmacy workflow
- Patients who accepted vaccine prompt were not vaccinated
  - New program/novel intervention
  - Limited communication between PI and pharmacists
- Possible limited workflow integration or UI challenges

# Next Steps

---

- Additional research is needed
- Develop ways to increase engagement; troubleshoot existing intervention and pharmacist UI utilization
- Test new intervention using additional modalities (such as text and mobile) with higher rates of connecting with patient
- Improve behavioral prompt
  - Create digital genotypes using additional consumer data sources
  - Identify barriers to vaccination (e.g. vaccine hesitancy, cost, etc.)
  - Customize behavioral messages using behavioral economic theory
  - Use rapid throughput A/B test environment with machine learning to refine cluster groups and improve behavioral messages

# References

---

1. Ozawa S, Portnoy A, Getaneh H, et al. Modeling The Economic Burden Of Adult Vaccine-Preventable Diseases In The United States. *Health Affairs* 2016;35:2124-32
2. Koh HK, Blakey CR, Roper AY. Healthy People 2020: A Report Card on the Health of the Nation. *JAMA*.2014;311(24):2475-2476. doi:10.1001/jama.2014.6446
3. Empowering Healthcare Teams to Champion Culture Change to Improve National Adult Immunization Rates. *Gerontologist* 2016; 56 (Suppl\_3): 107. doi: 10.1093/geront/gnw162.416
4. US Preventive Task Force. Guide to Community Preventive Services. Vaccinations to prevent diseases: targeted vaccinations. *Community Guide to Preventive Services*.
5. Romanelli F, Freeman T. Immunization Training: Right or Privilege?. *Am J Pharm Ed*: 2012: 76(4), 57
6. National Association of Chain Drug Stores. 2015 Chain Industry Profile.
7. Wick JY. Pharmacy-based Immunization Programs Make an Impact. *Pharmacy Times*. April 2006. Accessed at: <http://www.pharmacytimes.com/publications/issue/2006/2006-04/2006-04-5476>
8. CDC. National Early Season Flu Vaccination Coverage Nov 2015. Accessed at: <https://www.cdc.gov/flu/fluview/nifs-estimates-nov2015.htm#place>
9. Kepme A, Hurly LP, Caremil CV, Allison MA, et al. Use of Immunization Information Systems in Primary Care. *Am J of Prev Med*. Feb 2017. 52(2): 173–182.



# Acknowledgements

---

- Project sponsorship: Pfizer and Merck
- Project oversight: Pharmacy Quality Alliance
- Project partners: Kinney Drugs, Tops Markets, PriceChopper, Scientific Technologies Corporation and VoicePort
- Faculty advisor: Niteesh K. Choudhry, MD, PhD