

Remember:  
Kids' Shots

# Centralized Reminder & Recall Postcards

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Prevention

# Disclosures

- o This presentation will refer to several commercially available software products and services, however, this is not an endorsement, merely a description
- o The presenter (Damon Ferlazzo) has no conflicts of interests

# Background

- o Partnership with Pfizer and West
- o Distributed over 93,000 immunization reminder and recall postcards
- o Data from immunization information system (ShowMeVax)
- o This program was attempted in 2011 but stopped due to a data quality issue, quarterly mailings were done in 2015
- o The first reminder recall cards distributed were for children 19-35 months who were missing one dose from the 4:3:1:3:3:1:4 series
- o Beginning in March of 2016, postcards were sent monthly

## IS YOUR CHILD FULLY PROTECTED?

Su hijo, ¿está totalmente protegido?



Missouri Department of Health and Senior Services  
PO Box 570  
Jefferson City MO 65102-0570  
RETURN SERVICE REQUESTED



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### Dear parent/guardian:

**Records show that your child may have missed a vaccine shot.**

**Please contact your child's doctor or health clinic to find out if you need to schedule an appointment.**

*This postcard is being sent by your child's health plan, health clinic, or health department.*

*Financial support for this communication has been provided by Pfizer Inc. No patient-specific information has been or will be provided to Pfizer.*

### Estimado padre o tutor:

Los registros muestran que posiblemente su hijo no haya recibido una vacuna.

Comuníquese con el médico o el centro de salud de su hijo para averiguar si debe programar una cita.

*Esta postal le envía al plan de salud o centro de salud de su hijo, o al departamento de salud.*

*Pfizer Inc proporcionó ayuda financiera para este comunicado. No se dio ni se dará información específica del paciente a Pfizer.*

# Process



Partnership



List Generation



Distribution



Return Tracking



Basic Analysis



Statistical Analysis



## Partnership

- o List Generator: Bureau of Immunizations / ShowMeVax (IIS)
  - o Vital Records (death check)
  - o State Printing (address verification only)
- o Funding: Pfizer
- o Distributor: West (Televox)
- o Service and Data Sharing Agreement
- o No individual client data ever shared with Pfizer



## List Generation

- o Generated monthly using SAS
- o Initial list of clients
  - o 19-35 months one dose away from completing 4:3:1:3:3:1:4 series
  - o Recently turned 65 years old (stopped)
  - o Well Child Visit reminder – 11 months (not discussed)
- o National Change of Address (NCOA) system
- o Deceased clients were identified and removed
- o Clients who were sent cards that were returned to Bureau of Immunizations are removed from list



# Distribution

- o List (.csv) uploaded to secure Televox web portal
- o First Name, Last Name, Address, City, State, Zipcode, letter "P" +

User Name: Pfizer - State of Missouri | Company: Pfizer - State of Missouri [Support](#) | [Logoff](#)

**HouseCalls**  
AUTOMATED MESSAGING SYSTEM

**TeleVox**

[HOME](#) [MY DATA](#) [REPORTS](#) [SEARCH CONTACTS](#) [UPLOAD DATA](#)

[Upload File\(s\)](#) [Upload Status](#)

**Upload Files**

**Upload Location: Secure File Upload**

File Description Unavailable  
Configured File and Location:

[Browse...](#)

Data File Upload

[Upload File\(s\) Now !](#)

- o Televox staff email/call if problem occurs
- o Post cards received by client within one week



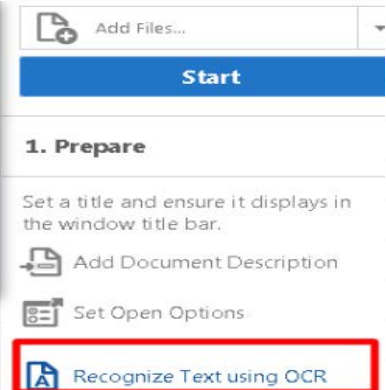


# Return Tracking

- o Postcards that have been sent with insufficient addresses are returned by the Post Office to the state immunization program
- o A list of returned postcard ID numbers is generated by scanning cards – Adobe DC (Acrobat Pro) optical character recognition (OCR) is utilized



could text and images on a computer screen translate beautifully and  
? A year later, they helped launch the desktop publishing revolution by  
) PostScript(r) technology, providing a radical new approach to printing  
aper. For the first time, a computer file could be printed exactly as it  
with all formatting, graphics and fonts intact. Adobe PostScript was  
manufacturers worldwide and delivered unprecedented cost savings and  
ements. To continue to be a more technologically advanced tool...





# Return Tracking

- o Text copied from Adobe DC, pasted into Microsoft Excel, sorted, non-unique ID text discarded
- o Future cards are never sent to these clients again



## Basic Analysis

- o Remove clients with returned postcards (16.5%)
- o Portion of clients are now up-to-date
- o Receipt of final dose within 4:3:1:3:3:1:4 series was evaluated monthly
- o Progress was benchmarked to similar aged clients who were also missing one dose, but from a time period when postcards were not distributed
- o Benchmarking groups were identified to prevent overlap with other reminder postcard initiatives



## Basic Analysis

- o Initial benchmarking month revealed significant *improvement* when sending postcards
- o Seasonality may have played a part in the “one-away” card performance – up-to-date rates were higher between May and July

- o Future months resulted in a large variance of difference

March – Much Higher

April – Slightly Lower

**May – Much Higher**

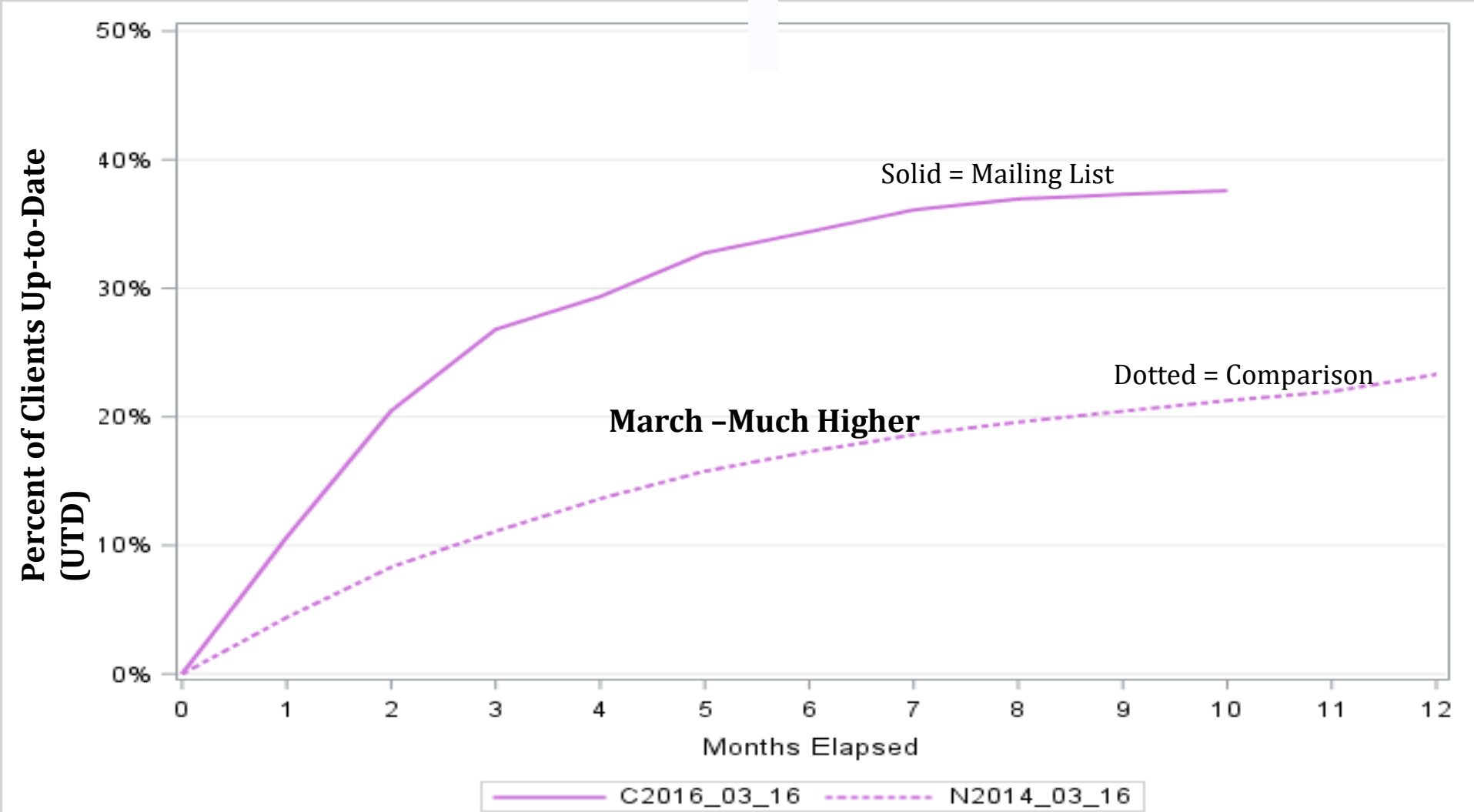
**June – Slightly Higher**

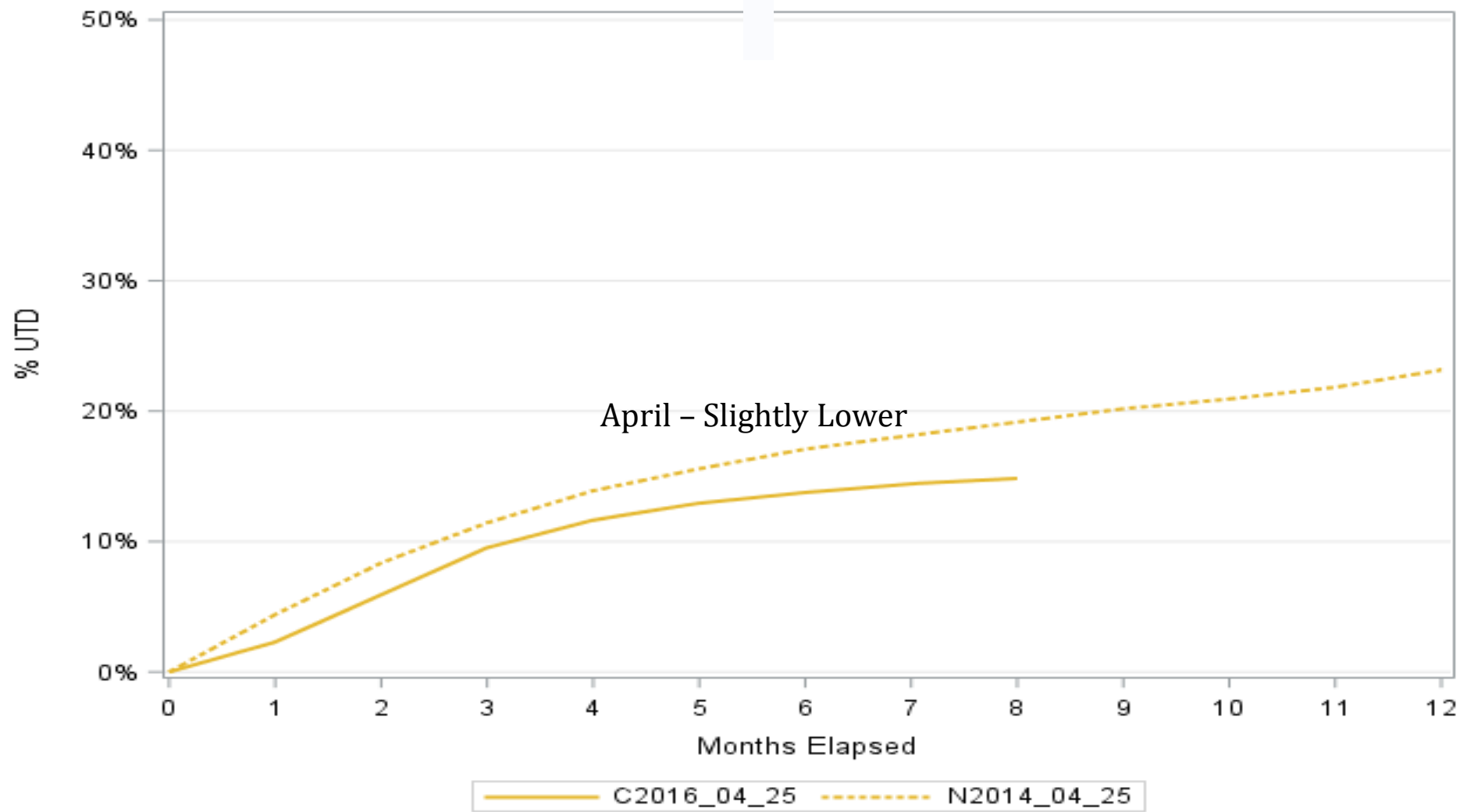
**July – Much Higher**

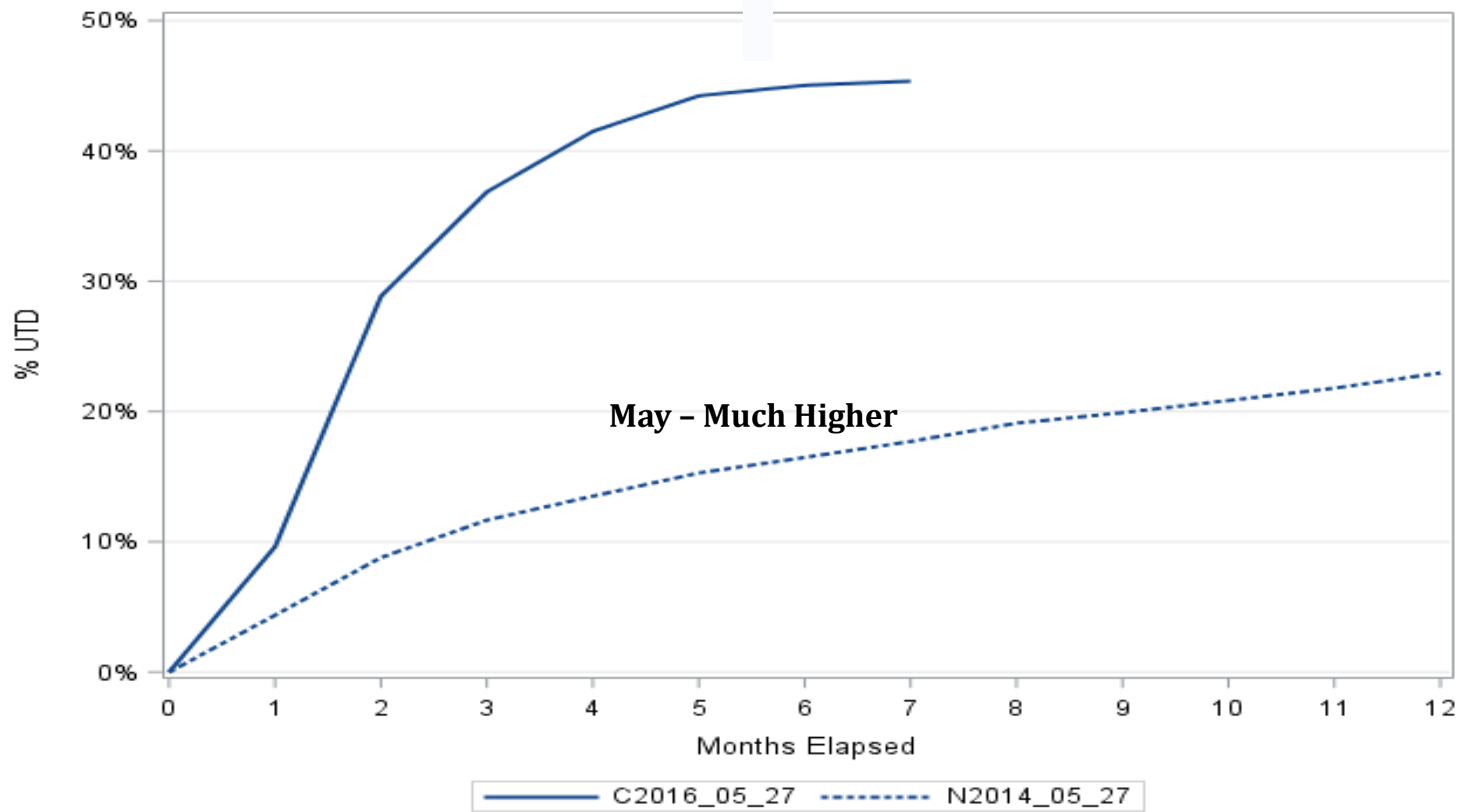
August – Slightly Lower

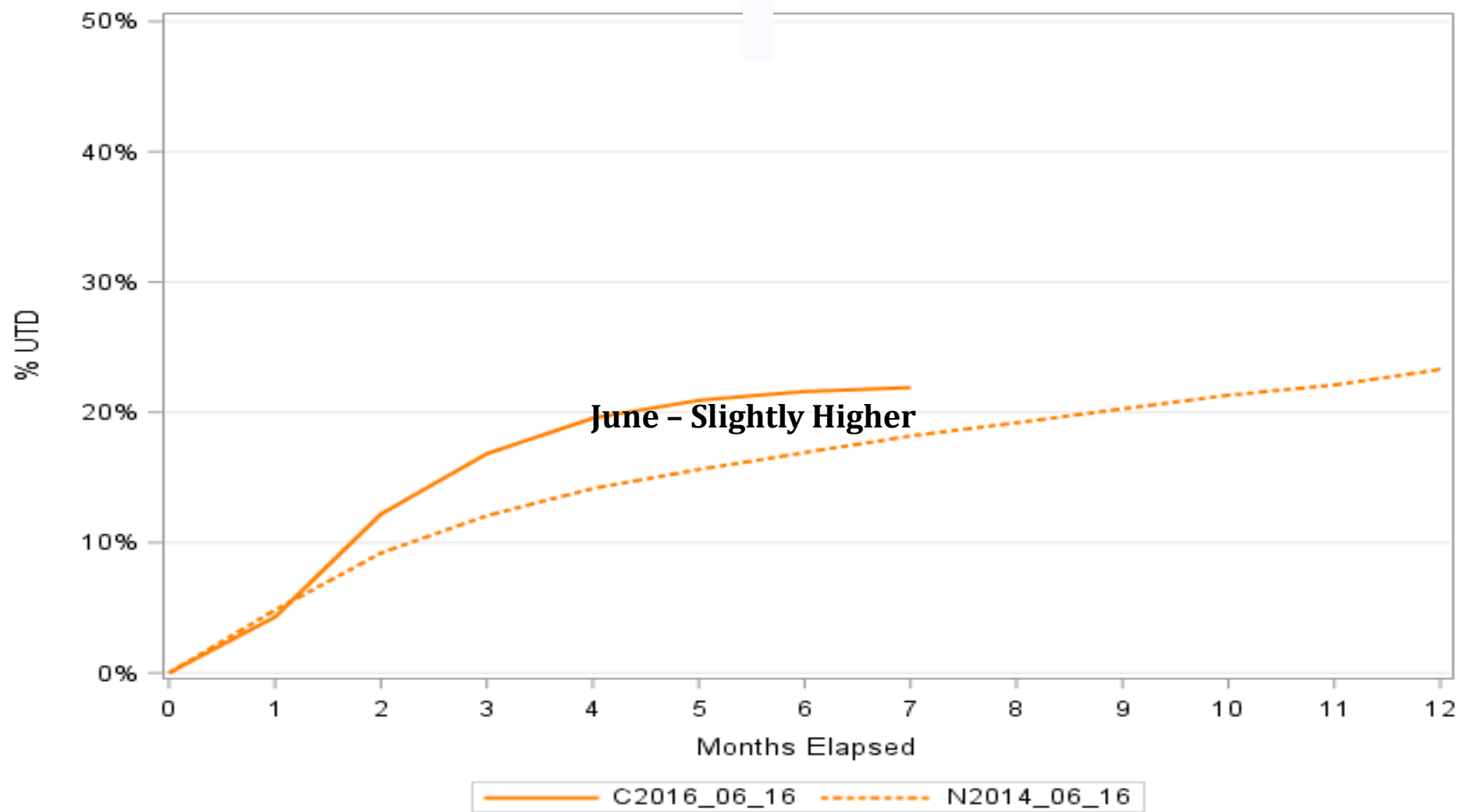
September – No difference

October – No difference

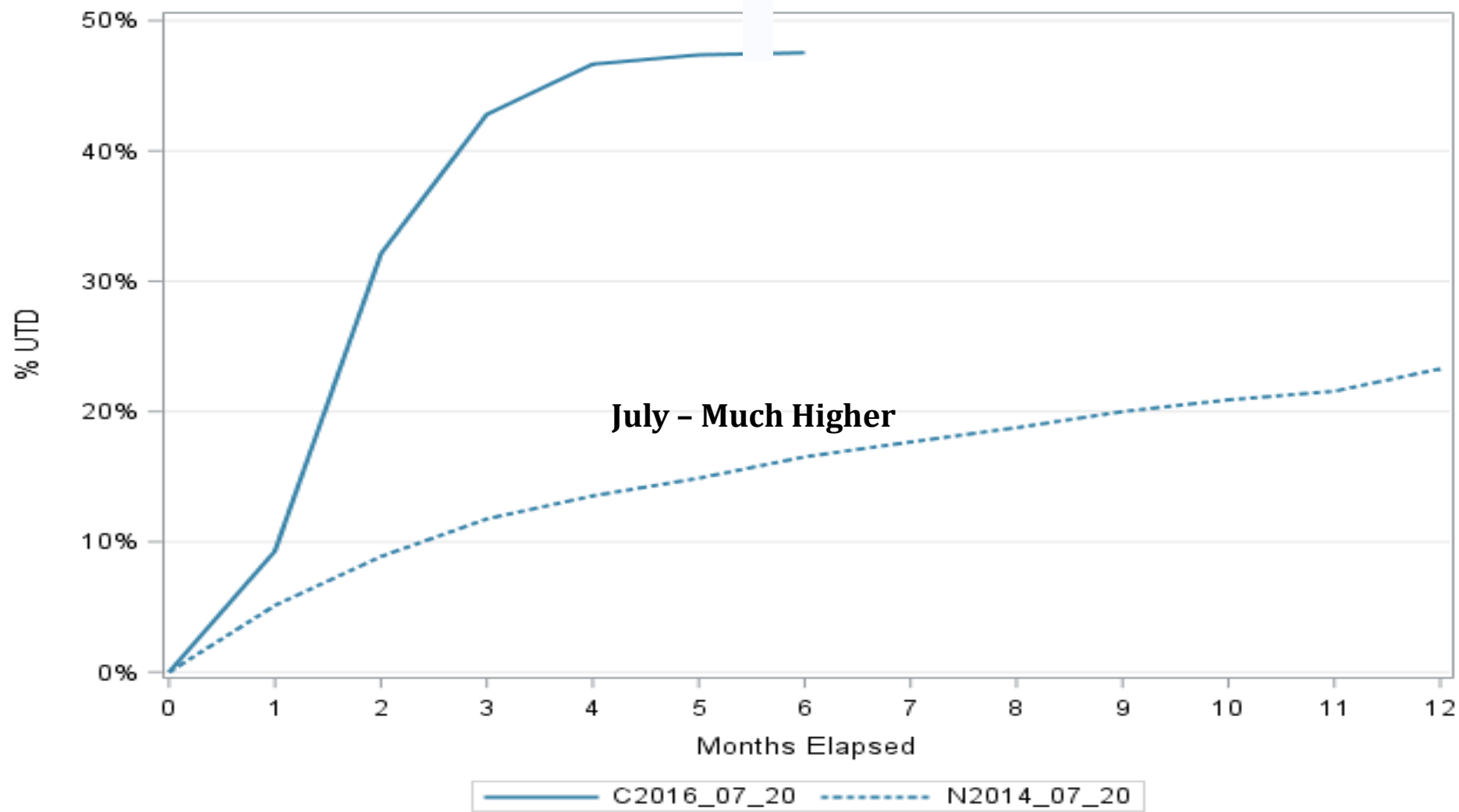


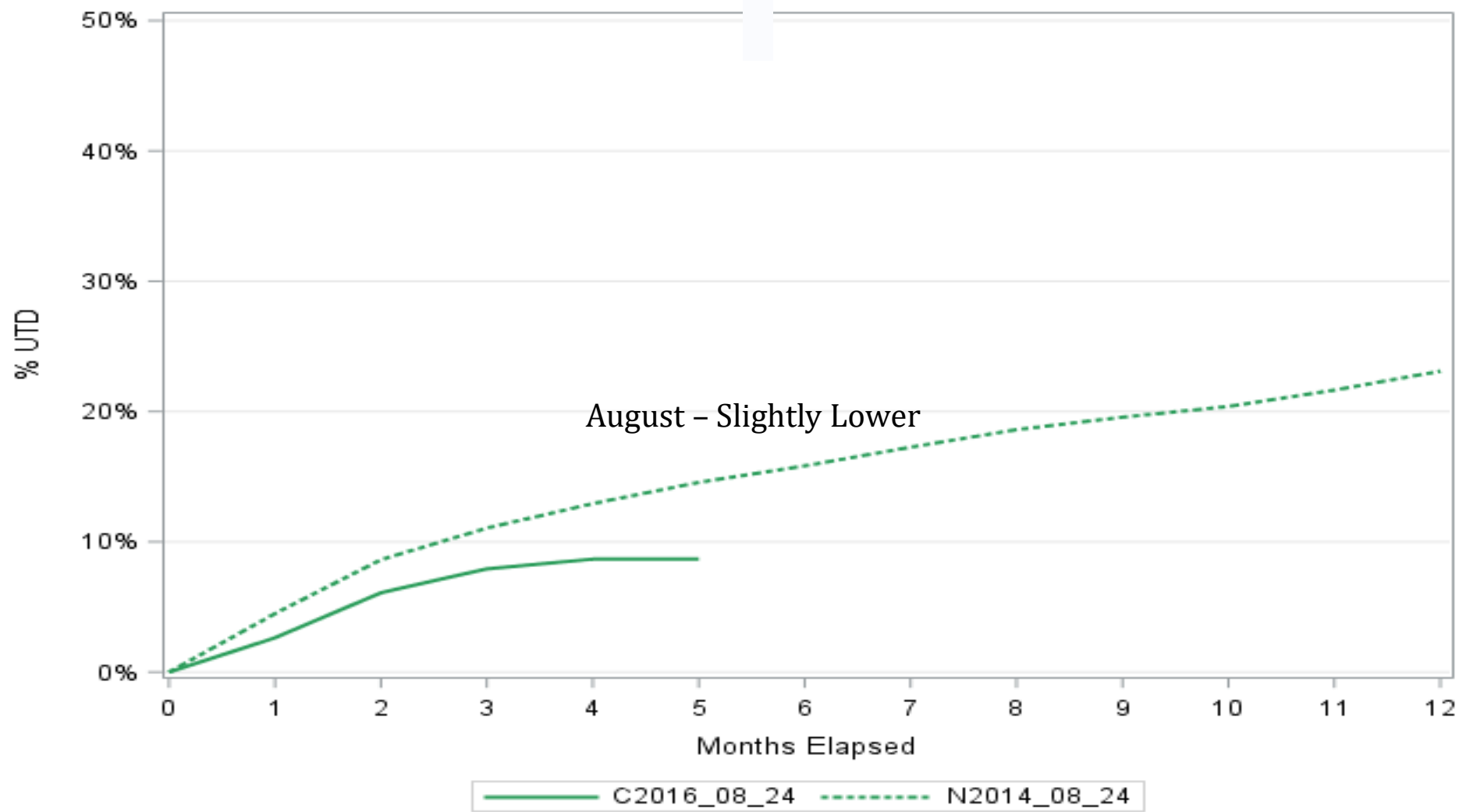


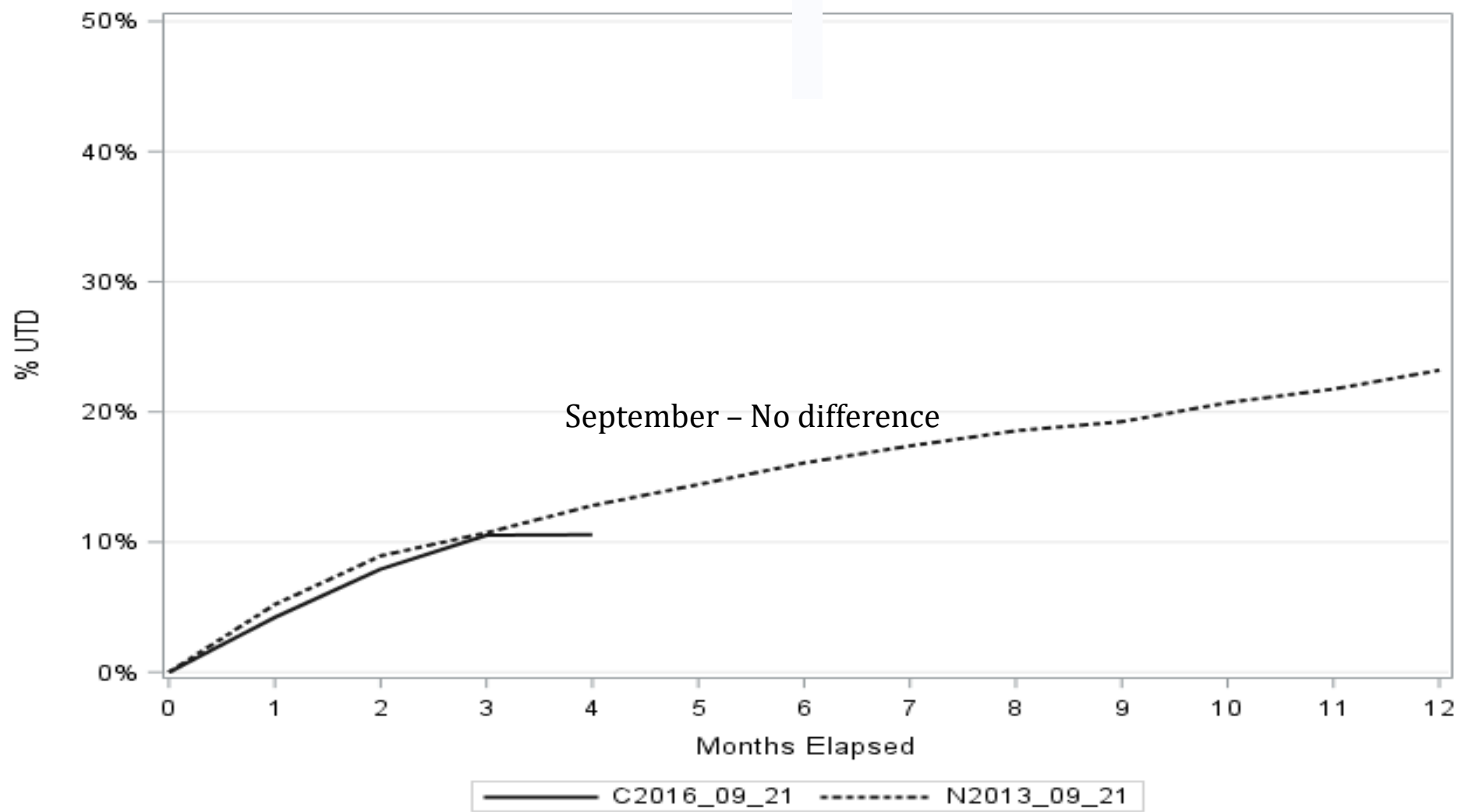


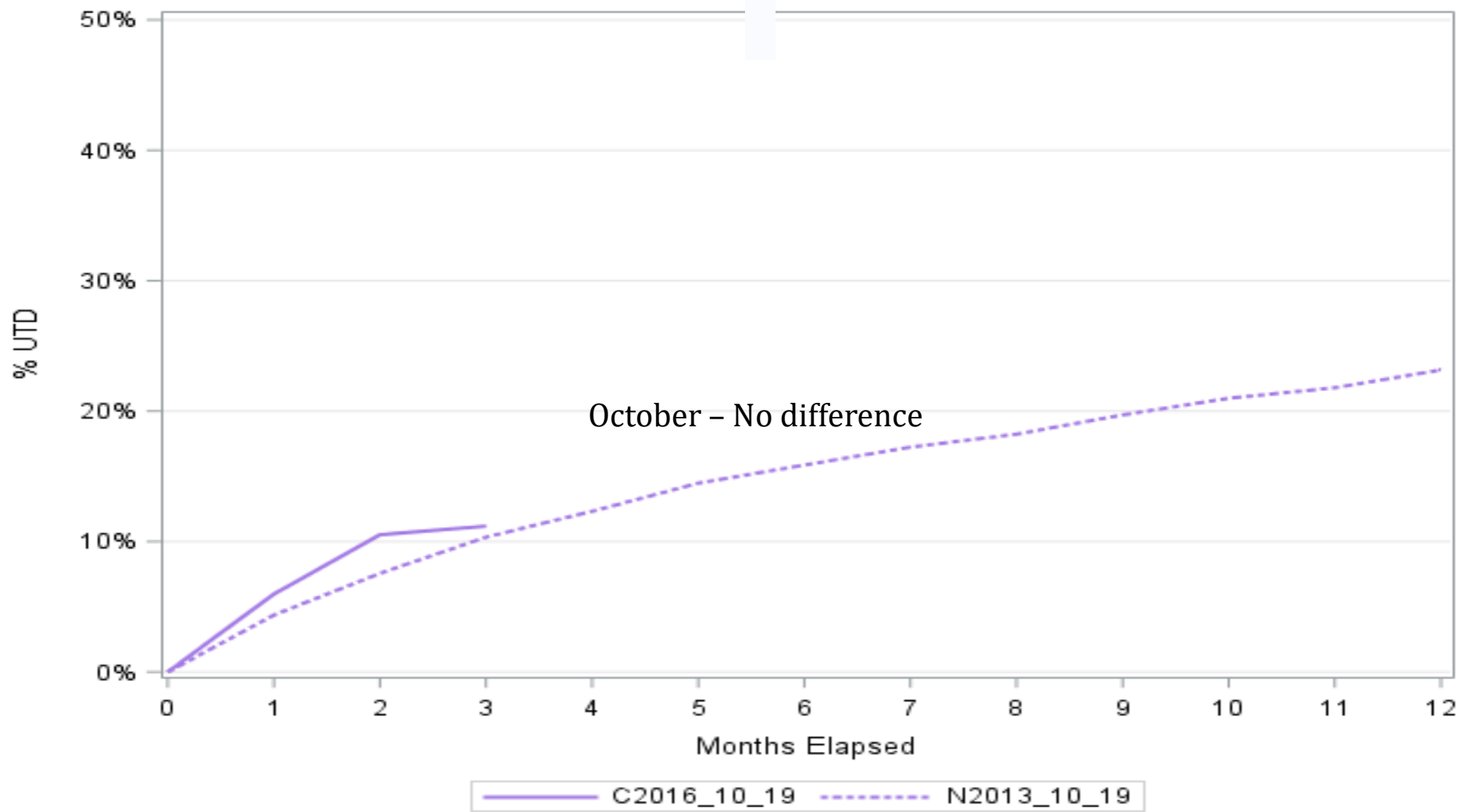


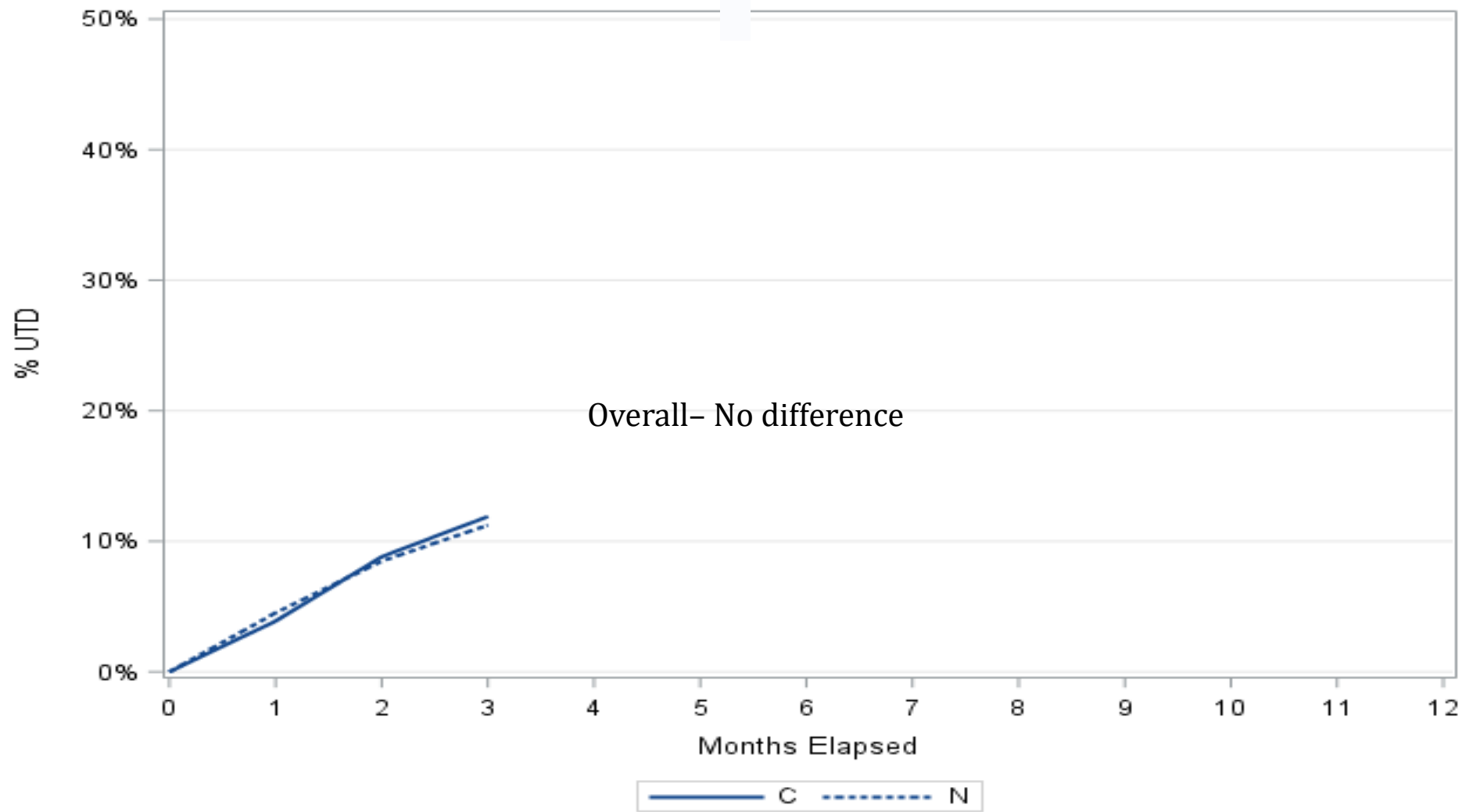


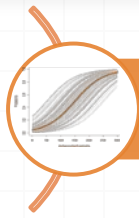






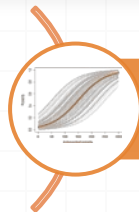






# Statistical Analysis

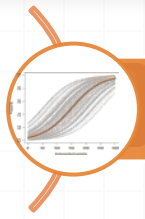
- o Gather clients and group similar clients' demographics:
  - o Race & Ethnicity (White)
  - o Rural/Urban (Census Tract)
  - o Medicaid or sCHIP status
- o Perform Logistic Regression
- o Logistic regression was used to determine the probability a relationship between a binary (up-to-date / not up-to-date) dependent variable (outcome) and several independent predictive variables
- o Ideally there would be a measurable, positive, statistically significant relationship between postcard receipt and up-to-date status within three months



# Statistical Analysis

## ○ Results

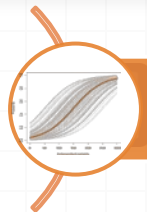
- Receipt of card was associated with an “increase” in likelihood between 5% and 20% that an individual patient would be up-to-date in three months
- Takeaway: very small impact overall



# Statistical Analysis

- o Limitations
  - o Incomplete data
    - o Registry not complete
    - o Delay in data entry (especially from billing data)
  - o Selection bias
    - o Only children with valid addresses included
    - o Only children with non-returned cards included





# Statistical Analysis

- o Limitations Continued
  - o Seasonality
    - o Flu season
    - o Back-to-school
  - o Comparison groups span different times
  - o Unable to track parent contact with providers
  - o Limited set of explanatory variables



# Public Health Implications

- o Proximity to clients is important
- o Evaluating public health programs is worth the effort
- o Timing may impact expected outcomes
- o Benchmark progress
- o Multiple data points
- o Evaluation is an on-going cycle
- o Opportunity to update addresses
- o Future partnership with direct immunization providers



## Questions / Comments

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