Overview & Tips for Success

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Ask the Experts
Panel Discussion

Panel Members

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Office of the National Coordinator
Medicaid Federal Financial Participation (FFP)

- HITECH (90/10) - The Health Information Technology for Economic and Clinical Health Act
  - Expires in 2021
- MMIS (90/10*, 75/25 or 50/50) – Medicaid Management Information System
  - Ongoing

* For implementation
HITECH

- ACA (Affordable Care Act) and HITECH goals:
  - Promoting interoperability
  - Meaningful Use
  - Incentive programs

- 90/10 Match Includes:
  - Design, Development and Implementation
  - Interoperability

- “New” work – not operations & maintenance
MMIS funding supports broader Medicaid goals

- 90/10 MMIS – for implementation – similar to 90/10 HITECH
- 75/25 Match for maintenance and operations
- 50/50 Match for ongoing operations and Medicaid programmatic support (i.e., provider education etc.)
- Medicaid fair share
  - Medicaid pays for costs proportional to the size of the Medicaid population (aka: Medicaid Fair Share)

*If you have 90/10 HITECH now, and anticipate additional work, pursue MMIS*
Implementation Advanced Planning Document (IAPD)

- Formal Medicaid application process
  - Annual application
  - Updates can be done throughout the year
- Process takes time – start early
  - Applications can include multiple years
- Updates are possible throughout the year (IAPD-U)
Key Concepts

- Medicaid Fair Share:
  - Increase Medicaid fair share by focusing the first phase on the Medicaid population
- Reimbursement model
- Non-federal funds – state general funds, foundations, and program or division
Keys to Success:

- Engage leadership
- Involve fiscal staff
- Consider including legal staff
- Focus on the value for Medicaid
- Use terms that are easily understood
- Coordinate across public health programs
- Establish an MOU / IAA
Louisiana’s Experience

How to create value, money and time with IIS Legislation and HEDIS Report Reimbursement for CMS Match Funding

Stacy Hall
Louisiana Department of Health
Louisiana’s Experience

- **Background**
  - Centralized public health system
    - Mature, robust IIS, LINKS
    - Required Louisiana VFC Provider participation in LINKS
  - Strongly encouraged others in the pediatric area

- **Medicaid, also in Louisiana Department of Health**
  - Administration buy-in, on agenda for monthly calls
  - Focus on doing the right thing, reality of funding, persist
  - It will take longer than expected and include Legal
Used Legislation Change for Value

- **Louisiana Board of Pharmacy, 2014**
  - State Health Office expanded pharmacists practice act during 2009 H1N1 response
  - Permanently expanded, including documenting in LINKS
    - > 7 years of age for flu and >17 years of age for all ACIP vaccines

- **Louisiana Academy of Family Physicians, 2017**
  - Billing challenges between pharmacists and family physicians
  - Introduced legislation directing LDH to do rulemaking: that all vaccines, regardless of a person's age would be entered into LINKS
  - Expansion of LINKS would increase the value of our IIS
Used Funding Challenges to Identify Need for Money

- Only Federal funds available, level for years
  - Actively engaged with STC Consortium
  - CDC IIS Site Visit Action Plan
  - Used Legislation as impetus for a Lean Six Sigma project with Leadership
    - Prioritized proposal for state end of year funds as match for CMS 90/10
    - Allowed to charge MCO a nominal fee ($0.50 per patient request) for HEDIS report
    - Matching funds for future CMS money
Used Funding Challenges to Identify Need for Money

Immunizations and VFC Cooperative Agreement
July 1, 2019 – June 30, 2020
$4,034,633

- Salaries & Fringe: 2,350,295; 58%
- STC (LINKS): 869,064; 22%
- Indirect Costs: 327,090; 8%
- Supplies including Wireless Services: 400,512; 10%
- Travel & Dues: 33,204; 1%
- Other: 54,468; 1%
Partnering

- **Louisiana Medicaid**
  - Wrote CMS application, cultivating relationships, monthly calls
  - IIS to Cloud, work plan for report process

- **Managed Care Organizations**
  - “Report Reimbursement” one pager as partners, talking points, presentation to Secretary, best practice
  - Certified letters to health systems months in advance
  - Memorandum of Agreements with OPH- LA Medicaid, OPH-MCO
  - December 2018 started charging for HEDIS reports
Used New Positions for Time

- CMS
  - 90/10 HITECH funding $1.8 M/two years with carry over
  - 5 new IIS positions: 3 IIS Outreach, 1 Data Quality, 1 Meaningful Use,
  - 2 FTE for LINKS Help Desk at STC, so Regional Supervisors can act as health strategist to increase immunization rates
  - Written for CMS 75/25 with projected Report Reimbursement as match funds, includes IIS maintenance and an epidemiologist

- Legislation
  - Rulemaking, Law, rewrote Sanitary Code, back to Legislature, ACT 192 signed into Law June 2019, now back to rulemaking
Michigan’s Experience

Tina Scott
Michigan Department of Health and Human Services
Why you should care about this topic

- Every Little bit helps!
  - Funding to support IIS interoperability is a recognized part of Health Information Exchange and, even with Cost-Allocation, the funding support via Medicaid HITECH or MMIS should not be ‘left on the table’

- Opportunity - Mutual Support for Program Goals
  - Dialog on projects for HITECH 90/10, and metrics to gage maturity
  - Dialog per MMIS 75/25 and/or 50/50 funding support
  - Regular Review of how IIS system/program can assist State Medicaid program or HIE goals
  - Administrations changes can impact the details of funding support
Getting Started

- **Step 1 - HITECH Funding support**
  - 2012 – VXU HL7 message, implementation guide, and staffing support
  - 2015 – Query function, implementation guide and staffing support
  - 2017 – Enabling use of Query to deliver the Immunization Record in PDF form to the requester
  - First recipients - Medicaid apps - myHealthButton/myHealthPortal (mHB/mHP) and CareConnect360 (CC360)

- **Step 2 - Implementation and Expansion**
  - Medicaid Beneficiaries “Record Request Query” via mHB/mHP – March 2018
  - Foster Care Workers/Parents – 1Q CY2019 – via Medicaid’s CC360 system
  - Consumer Access using Query PDF - Secure-Parent-Portal - Livonia Public Schools – February 2019
What the Future Holds

- Step 3 – Migration to MMIS 75/25
  - FY2020 – VXU staffing support – maturity metric attained, moving to maintenance/operations

- Future IIS-Medicaid projects being discussed
  - Vaccination-Due alerts to Beneficiaries via mHB/mHP
  - ID Beneficiaries w Chronic Conditions from Medicaid to populate High Risk flag in MCIR for Influenza vaccine
Resources

Dan Chaput
Office of the National Coordinator
CDC/ONC Federal Financial Participation (FFP) Community of Practice (CoP)

- **Topics**
  - Identify common barriers and challenges
  - Share successful models and approaches
  - Establish best practices
  - Help identify intra-agency initiatives that may qualify for funding
  - Develop guidance for HIT IAPD
  - Identify key aspects for working with State Medicaid agencies
  - Share the latest updates and opportunities for PHAs
Support and Technical Assistance

- Meets: Monthly, 4th Friday of the month, 2PM eastern time
- Next FFP CoP Call: August 23rd, 2019 2-3PM EST.
  - Invitations/mailing list: email meaningfuluse@cdc.gov
  - Presentations back to 2016: https://www.cdc.gov/ehrmeaningfuluse/cop.html
- For support and technical assistance:
  - meaningfuluse@cdc.gov
Let’s Talk!

AIRA 2019 National Meeting
AUG. 13-15
INDIANAPOLIS, INDIANA

20th Anniversary