



ADAPTING TO A CONSTANTLY CHANGING LANDSCAPE

APRIL 28, 2026

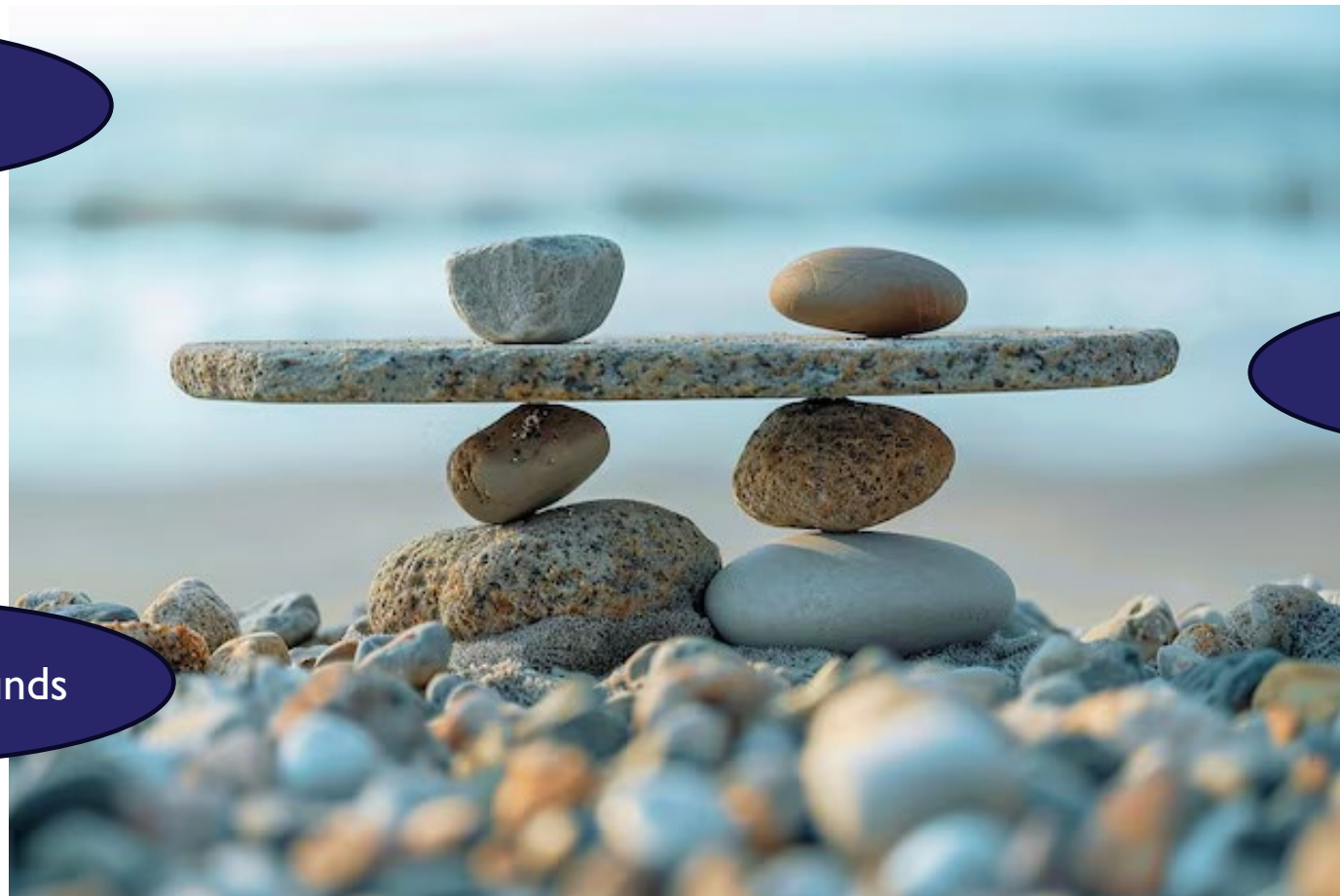
PUBLIC HEALTH, WHAT WE ARE USED TO



BUT THERE WAS BALANCE IN AREAS

ACIP

Encumbered Funds



Executed
Contracts





CONTRACTING

- Payment up front where possible
- Collaborate to accelerate delivery
- Meaningful interim deliverables



POTENTIAL STRATEGIES FOR NON-TRADITIONAL FUNDING

- **HEDIS**
 - Work with Insurance Liasion/Legislation
- **Medicaid Match**
 - Develop Connections
 - Understand Agency Priorities
- **Foundation Funds**
 - Make the Case and Present the Value Statement



AI - JOB ENHANCER, NOT AN ELIMINATOR

- **Creates efficiencies and cost savings**
- **Understanding security, technologies, privacy considerations are emerging capabilities for AI**
- **Understand your current policies with AI in your jurisdiction**
- **Identifying safe and effective use cases with AI**
- **Think through workflow efficiencies**



MAXIMIZING WHAT YOU HAVE

- **Is there a chance to do more with your IIS to achieve economies of scale (e.g. surveillance, emergency management, disease registries, etc.)? Contract consolidation, doing more in Public Health together, can achieve overall cost savings**
- **Build Public Health relationships in your jurisdiction, Who are the contacts in your jurisdiction for DZ Surveillance, Syndromic, Emergency Management, and other programs**
- **Is there data or processes that can be removed to avoid storage/processing costs?**





ENVISION
TECHNOLOGY PARTNERS

Thank you!

Questions and Follow-up Contact:
Gary Wheeler
Executive VP and General Manager
gwheeler@envisiontechnology.com